

## **SELECT COMPLETED DEALS**

### **Chief Strategy Officer at Smart Start (2018-2019)**

1. Acquisition of Giner's transdermal alcohol sensing division
2. Integration of Swedish competitor Dignita into Smart Start

### **Manager at General Motors (2014 - 2015)**

3. Investment of \$500 million in the ride sharing company Lyft
4. Financial assessment and negotiation of GM's powertrain IP licensing to an Asian party
5. Co-development of transmissions with first-tier automotive company (post-signing execution)
6. Vehicle co-development with international automotive company (post-signing execution)

### **Vice President at RBC Capital Markets (2010 - 2013)**

7. Unsolicited offer to acquire Inmet Mining by First Quantum Minerals for \$5.1 billion (#1 North American mining deal in 2012)
8. Sale of 15% interest in ArcelorMittal Mines Canada to a consortium led by POSCO and CSC for \$1.1 billion (#1 global iron ore deal in 2012/13)
9. Acquisition of Afexa Life Sciences by Valeant Pharmaceuticals for \$92 million
10. Acquisition of TimberWest by bcIMC and PSP Investments for \$1.0 billion (#1 global forestry deal in 2011 and 2012)
11. Sale of Fronteer Gold to Newmont Mining for \$2.3 billion (#1 North American gold deal in 2011)
12. Sale of a minority interest in Optech to Teledyne Technologies
13. Acquisition of Baffinland Iron Mines by ArcelorMittal for \$500 million
14. Acquisition of Norsemont Mining by HudBay Minerals for \$435 million
15. Acquisition of 50% in project Renard by Stornoway Diamond Corporation for \$167 million
16. Sale of wealth management companies Partners in Planning and Titan to Investment Planning
17. Sale of National Leasing (leading independent Canadian leasing company) to Canadian Western Bank for \$130 million

### **Associate at RBC Capital Markets (2006 - 2009)**

18. Acquisition of a fuel retailer Bluewave Energy for \$214 million by Parkland
19. Financial restructuring of a military protection equipment manufacturer Allen-Vanguard
20. Sale of Arawak Energy to Vitol Group for \$245 million
21. Acquisition of uranium company Aurora Energy Resources by Fronteer Gold for \$85 million
22. Sale of a flour milling company Dover Industries for \$158 million to a Parrish & Heimbecker
23. Sale of Fording to Teck Resources for \$14 billion (#1 North American mining deal in 2008)
24. Sale of broadcast equipment manufacturer ATX Networks to Trivest Partners
25. Sale of 15% interest in the Joslyn oil sands project to Occidental Petroleum for \$500 million
26. Buy-side of Husky Injection Molding Systems (world's largest brand name supplier of injection molding equipment to the plastics industry) by Onex for \$1 billion
27. Sale of Alcan to Rio Tinto for \$44 billion (#1 North American mining deal of all times)
28. Acquisition of fuel retailer Neufeld Petroleum by Parkland for \$135 million